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UNITED STATES
BANKRUPTCY COURT
FOR THE DISTRICT OF ARIZONA

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UNITED STATES BANKRUPTCY COURT
DISTRICT OF ARIZONA

In Re)	Chapter 11
)	
WILLIAM S. DAVIS and)	No. 00-250-ECF-CGC
LINDA L. DAVIS,)	
)	FINDINGS OF FACT,
Debtors.)	CONCLUSIONS OF LAW
)	AND ORDER

The motion of William S. Davis and Linda L. Davis ("debtors") to enforce the terms of a settlement agreement was heard as a bench trial before this court¹ on June 29 and September 4, 2001. Closing argument was received on September 4, 2001, and post-trial briefing was waived.

The court has considered the declarations and testimony of witnesses, admitted exhibits and the facts and circumstances of this case. The following findings and conclusions are entered:

FINDINGS OF FACT

1. Bill J. Davis ("Bill J." or "creditor") is the father of William S. Davis ("William S."), one of the debtors in

¹The United States Bankruptcy Judge assigned to this Chapter 11 case sua sponte recused himself from hearing this particular matter by order dated May 7, 2001. The matter was assigned to the undersigned by random draw of the clerk on the same date.

1 this bankruptcy proceeding. The father and debtors engaged in
2 business together. Eventually, disputes led to litigation between
3 the family members and others.

4 2. Litigation included a January 4, 2000 judgment in
5 the approximate amount of \$1.4 million entered against debtors
6 and in favor of Bill J., following a jury trial in Orange County,
7 California Superior Court. Ex. M. The jury found fraud and
8 asserted punitive damages of \$600,000 against debtors. This
9 judgment is currently on appeal before the Orange County Court of
10 Appeals.

11 3. Pending in the Arizona Bankruptcy Court is
12 adversary proceeding no. 00-245-CGC, brought by debtor William S.
13 against his father and his father's attorney. Also pending in
14 Arizona Bankruptcy Court is adversary proceeding no. 00-251-CGC,
15 in which Bill J. seeks a determination that his California
16 Superior Court judgment is nondischargeable in bankruptcy.

17 4. Pending in Orange County Superior Court since
18 January 8, 2001, is another suit by Bill J. against debtors and
19 others. Ex. N. The father's filing of this action post-petition
20 generated litigation by debtors in the Arizona Bankruptcy Court,
21 alleging Bill J. violated the automatic stay of 11 U.S.C. §
22 362(a).

23 5. Pending in the United States District Court for
24 the District of Arizona as case CIV-00-707-PHX-RCB is litigation
25 brought by debtors against Bill J. individually and as trustee of
26 various family trusts, seeking an accounting and removal of the
27 trustee and alleging violations of fiduciary duties. Exs. Q, R.

1 letter of April 6, 2001.² William S. test., supra; Ex. C. The
2 counter offer recapped the pending settlement offer of Bill S.
3 into six elements. Ex. C at 1-2. One stated element was that
4 while debtors would be dismissed from the January 8, 2001 Orange
5 County litigation, the nondebtor defendants would not be
6 dismissed. Id. at 2.

7 10. Bill S. rejected debtors' counter offer on April
8 9, 2001 and expressly required debtors to accept or reject his
9 pending offer within 24 hours, or else he would continue
10 litigation in district and bankruptcy court:

11 He requests that Billy and Linda either
12 accept or reject such offer no later than
13 1:00 p.m. tomorrow, Tuesday, April 10.
14 After such time, he will be forced to focus
15 his attentions on the defense of the
16 District Court action and the finalization
17 of a Plan to submit in Billy and Linda's
18 bankruptcy proceeding.

19 Ex. D (emphasis in original).

20 Again, no written acceptance was required by this demand. Id.
21 This document did not change any terms of the father's pending
22 offer. Test., Bill J., supra.

23 11. Debtor William S. testified credibly before this
24 fact finder that he authorized his attorney to accept his
25 father's offer, which he did not understand required a writing.
26 In reliance on his acceptance, debtor advised his children, his
27 children's teachers and neighbors that this difficult matter was
28 resolved. William S. test., supra.

26 ²An earlier counter offer was made by debtors on March 20,
27 2001, just prior to the settlement conference. Ex. B.

1 ¶ 1, Decl. of Joseph Hamilton at ¶¶ 4-6, at 2, ex. J; Decl. of
2 Scott Golberg at ¶¶ 4-6, at 2, ex. K.

3 14. The "clarifications" referenced in the voice mail
4 had been discussed between counsel on April 9, 2001. These items
5 concerned (1) whether Bill J. would agree to dismissal of all
6 defendants in the 2001 Orange County suit (to ensure debtors
7 would not be brought back into the litigation by the remaining
8 defendants following debtors' dismissal), and (2) whether Bill J.
9 would allow the fraud findings in the January 4, 2000 judgment to
10 be vacated. By seeking these clarifications, debtors did not
11 intend to make their acceptance conditional. William S. and
12 Sirower test., supra. The father's attorney returned the call
13 and advised Bill J. was ill and could not be reached to provide
14 the clarifications. During an April 11 conversation, counsel
15 agreed that since Bill J. still could not be contacted, the
16 settlement terms would include dismissal of only debtors from the
17 2001 litigation and no alteration of the January 4, 2000 fraud
18 judgment. The father's attorney did not contend that the debtors
19 had not timely accepted, nor did he claim, at that time, that the
20 acceptance was conditional. Sirower test., id. The court finds
21 this testimony credible.

22 15. On April 11, both counsel agreed to place a joint
23 call to the Phoenix chambers of a United States Magistrate Judge
24 to vacate a settlement conference scheduled for 1:30 p.m. that
25 day. The conversation with the attorneys left the magistrate
26 judge's judicial assistant with the belief that the matter had
27 settled, not that there were ongoing settlement negotiations.

1 The judicial assistant's civil minutes of April 11, 2001 state:
2 "The parties having telephonically notified the Court that this
3 matter has settled and they will be filing the appropriate
4 documents reflecting their agreement, the settlement conference
5 set before U.S. Magistrate Judge Morton Sitver has been vacated."
6 Ex. Q. That same date, the judicial assistant advised the
7 chambers of a senior district judge³ that "a settlement has been
8 reached." District court minute order of April 11, 2001, ex. R.
9 Accordingly, that court vacated oral argument set for April 30
10 and a status hearing set for June 25, based on the fact "that a
11 settlement had been reached." Id.

12 16. The father's counsel verified he was on the
13 telephone line when debtors' counsel spoke to the magistrate
14 judge's assistant. He concedes debtors' counsel "might" have
15 used the words "we have a settlement." He received a copy of the
16 magistrate judge's minutes stating "this matter has settled."
17 Ex. Q. He took no action to correct the flat statement in both
18 court records, copies of which he received, believing it was not
19 his role to correct court personnel. Direct and cross-exam.
20 test. of Robert L. Conn. This fact finder does not find such an
21 excuse plausible.

22 17. Both counsel then attempted to contact the
23 bankruptcy judge to advise him of their discussions. When that
24

25 ³The assistant had advised both attorneys she would be
26 contacting the district court to vacate its hearings. Sirower
27 direct test. of June 29. No objections were raised by creditor's
28 counsel.

1 judge was unavailable, the parties agreed creditor's counsel
2 would draft papers to suspend litigation in the bankruptcy court.
3 See exs. 6 and 7. The stipulation simply states it is the
4 parties' desire "to prepare and submit to the above-entitled
5 Court a written settlement agreement resolving all pending issues
6 between these parties." Ex. 6, at 2. The document is ambiguous.
7 It can be read to state the parties had settled and merely had to
8 reduce their verbal agreement to a writing, an interpretation
9 favoring debtors. It could be read to imply the parties intended
10 to subsequently reach an agreement in writing, the position
11 advanced by creditor Bill J. Such interpretation, however,
12 violates creditor's flat ultimatum of 48 hours earlier that
13 district and bankruptcy litigation would proceed if debtors did
14 not accept creditor's settlement offer. See letter of April 9,
15 2001, at 4-5; ex. D. On balance, the bankruptcy suspension
16 stipulation, drafted by creditor's counsel, favors debtors'
17 theory of a verbal settlement, reached 24 hours earlier.

18 18. Also on April 11, 2001, in a massive exercise of
19 poor judgment on the part of debtors and their attorney, a letter
20 was written to creditor's counsel.⁴ Ex. E. The intent was to
21 address certain "non-settlement factors" and also continue to
22 track the precise settlement terms. Sirower direct, supra. In
23 the communication, debtors refused entirely to take any
24 responsibility for the debilitating family dispute. Ex. E at 1.

25 _____
26 ⁴In the April 10 voice mail, debtors' counsel stated he
27 would "get a formal letter to you, again just confirming this so
28 we have a record." Ex. 5.

1 Debtors and the conspiracy nature of the
2 claims raised in that Complaint (which will
3 be deemed released, as a matter of law, upon
4 the dismissal of the Debtors).

5 Id. at 4 (emphasis added).

6 Second, debtors acknowledged that if Bill J. refused
7 to allow the California judgment to be vacated or amended, this
8 would not affect their acceptance:

9 We want to specifically leave open the
10 possibility of having the California
11 Judgment vacated or amended in light of the
12 settlement. If your client continues to
13 want to be punitive with respect to the
14 judgment and potentially interfere with his
15 son's livelihood, then he may elect not to
16 agree to vacate or amend the judgment. The
17 fact that your client may elect to be
18 punitive and not want to vacate the judgment
19 will in no way affect the absolute and
20 binding acceptance of your offer.

21 Id. at 4 n.3.

22 20. This letter is an additional indication debtors
23 accepted the settlement order. This finding is further supported
24 by creditor's reaction. Debtors were not immediately told their
25 acceptance had been rejected. Instead, in a letter written nine
26 days later, creditor's counsel advised debtors' April 11 letter
27 had been forwarded to Bill J. for his review. Ex. 9. Counsel
28 referred to the dealings as a "tentative" settlement and that the
parties were "trying to achieve a full settlement of the pending
issues." Id. Creditor's counsel stated he was looking forward
to receiving a proposed settlement agreement, which debtors'
counsel was drafting. Id. Counsel had spoken after receipt of
debtors' April 11 letter and agreed that debtors' counsel would
be responsible for drafting the bankruptcy settlement papers.

1 22. Bill J. testified his withdrawal of his
2 settlement offer on April 27, 2001 occurred because debtors'
3 letter of April 11 hurt him emotionally and took away all
4 benefits of settling. Direct test. of Bill J. Davis of June 29,
5 2001. He felt he could withdraw his offer because a writing
6 signed by both parties was required to settle, although no such
7 requirement is imposed in his April 9 offer. Bill J. knew when
8 he made the original offer that it would impose a financial
9 burden. The most important reason he withdrew his offer was that
10 the response expressed no appreciation for what he was trying to
11 do for the family. Direct test. of Sept. 4, 2001.

12 23. Bill J. and his counsel testified they believed
13 the parties never reached a binding settlement agreement.
14 Creditor's counsel supports this belief by three arguments: (1)
15 A written and signed settlement agreement was a precondition for
16 acceptance, (2) Debtors continued to negotiate after their April
17 10 acceptance, and (3) in a two-person telephone conversation,
18 debtors' counsel asserted debtors were not bound by the
19 settlement. Direct test. of Robert L. Conn.

20 (A) None of the written settlement offers made by
21 creditor contain a requirement that an acceptance must be in
22 writing, or that the parties would not be bound until a signed
23 agreement was obtained. See creditor's letters of March 7 and
24 April 9, 2001, exs. A and D. Creditor did not allege the
25 precondition of a signed writing until counsel's letter of April
26 30, 2001. Ex. I at 1-2. This letter was responding to debtors'
27 assertions of an existing, binding settlement made in their

1 letter of April 27. Ex. H. Nor does debtors' correspondence
2 indicate the existence of such a precondition to enforceability
3 of the settlement. See exs. B, C (which repeats the elements of
4 the offer received from creditor at pp. 1-2); E (again repeats
5 elements of creditor's offer at 4-5), and H.

6 Finally, creditor was ready to enter into a binding
7 settlement agreement during a bankruptcy court settlement
8 conference held on March 21, 2001. Direct test. of Bill J. of
9 June 29, 2001; Sirower direct test. of June 29 and redirect of
10 Sept. 4, 2001; Conn cross-exam. This willingness to act that day
11 also negates the allegation of a writing as a precondition.

12 The court does not find creditor's testimony of a
13 writing as a precondition to a binding settlement to be credible.

14 (B) Following debtors' verbal acceptance of creditor's
15 offer on April 10, debtors continued to urge creditor to grant
16 the additional concessions of amending the California judgment
17 and dismissing all defendants in the "2001" California
18 litigation.⁷ Creditor argues this establishes the lack of a
19 mutual agreement to settle.

20 Debtor and his counsel have credibly testified that
21 such requested "clarifications" would be welcome, but did not
22 affect debtors' absolute acceptance of the settlement offer. See

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24
25 ⁷It appears debtors attempted to induce creditor's agreement
26 to dismiss all defendants by "reminding" creditor's counsel he
27 had not agreed to dismiss as to third parties. Letter of Apr.
28 23, 2001, ex. F1.

1 findings of fact 11-14. See also Sirower recross test. of Sept.
2 4, 2001.

3 Debtors' letter of April 11 makes the same point:
4 Debtors accepted dismissal of only themselves from the 2001
5 litigation (although they recommended a broader dismissal) and
6 made an "absolute and binding acceptance" even if creditor
7 elected not to amend the judgment. Ex. E at 4 and n.3. See also
8 findings of fact 18-20. Finally, the draft agreement prepared by
9 debtors' counsel to document the oral agreement, clearly
10 indicates only debtors would be dismissed from the 2001 action.
11 Ex. F2, at 10, ¶ 2.3(e)(v). There is no provision in the draft
12 for amendment of the California judgment. Id. The draft was
13 sent to the creditor on April 23, 2001, exhibit F1, prior to
14 creditor's repudiation of the offer on April 27. Ex. G.⁸

15 The court does not find credible the creditor's belief
16 that the parties continued to negotiate and failed to reach a
17 mutual agreement to settle.

18
19
20 ⁸The draft contains execution and security provisions that
21 both parties agreed were never negotiated beforehand. Debtors'
22 counsel credibly testified that the various provisions were
23 "boilerplate" contract language dealing with contingencies such
24 as avoiding probate if the 75 year old creditor expired before
25 making all required payments. The witness also credibly
26 testified that none of these provisions were conditional to
27 debtors' acceptance. Sirower direct and cross-exam. of June 29,
2001. The court finds these suggested provisions common in
documentation of achieved settlements. It does not find them
credible evidence that no binding agreement had been reached. To
be sure, such unnegotiated provisions are not part of the
parties' oral agreement. They are not enforceable against the
creditor.

1 (C) Finally, creditor's counsel testified that at some
2 juncture in the discussions, debtors' counsel indicated debtors
3 had the right to argue against the bankruptcy court approving the
4 settlement. Conn direct test. This circumstance was not raised
5 in counsel's letter of April 30, 2001, arguing why there was no
6 enforceable settlement. Ex. I. Debtors' counsel testified that
7 if the parties allowed the California appeal to go forward and
8 debtors prevailed, this changed circumstance might compel debtors
9 ethically to argue before the bankruptcy court that the
10 settlement was no longer as beneficial to the estate. Sirower
11 cross-exam. of June 29, 2001. Counsel also pointed out that if
12 the bankruptcy court first approved the settlement, debtors'
13 appeal would be dismissed as part of the negotiated settlement
14 terms. Sirower recross of Sept. 4, 2001. This discussion
15 occurred because debtors wanted the creditor to stipulate to
16 continue the oral argument on the appeal set for June. Conn
17 direct test. Creditor refused since (1) he had requested and
18 received priority on the appellate docket, and (2) a continuance
19 could result in a three-year delay of the appeal. Id.

20 Debtors' counsel was correct on the legal principle:
21 If the appeal went forward and debtors were successful, this
22 changed circumstance could require them to advise the court the
23 settlement was no longer as beneficial to the estate. More to
24 the point, the discussion, this court finds, was postured in an
25 attempt to gain a stipulation to continue the appellate argument.
26 Debtors' testimony and exhibits have convinced this court they
27 intended to bind themselves by accepting creditor's offer.

1 24. As early as March 7 and as late as April 9,
2 creditor emphasized that litigation in the various forums would
3 continue "unless and until we have achieved a settlement." Ex.
4 A at 2, at last ¶; ex. D at 4-5. However inartful debtors' voice
5 mail acceptance was phrased on April 10, the surrounding
6 circumstances convince this fact finder debtors accepted the
7 offer. The next day the parties were arranging continuances of
8 litigation in joint phone calls, which creditor had vowed would
9 occur only if the parties "have achieved a settlement (ex. A at
10 2) or debtors "accept. . .such offer no later than 1:00 p.m. .
11 .Tuesday, April 10." Ex. D at 4-5. The attorneys' joint
12 telephone discussion with district court staff convinced the
13 staff that a settlement had been reached. Exs. Q, R. When
14 copies of the magistrate and district minute orders were sent to
15 creditor's counsel, indicating a settlement had been reached,
16 counsel made no effort to correct these official court records.
17 Debtors' letter of April 11 clearly reflected that creditors'
18 offer "is hereby accepted" and creditor's election regarding the
19 existing judgment "will in no way affect the absolute and binding
20 acceptance of your offer." Ex. E at n3. Creditor failed to
21 object that no binding settlement was reached.

22 Creditor's words in subsequent writings of a
23 "tentative settlement" (letter of April 20, 2001, exhibit 9; fee
24 objection of April 24, exhibit 12) are fully consistent with the
25 legal requirement that no bankruptcy settlement is final until
26 court approved. This fact finder is not convinced that an oral
27 agreement was not reached.

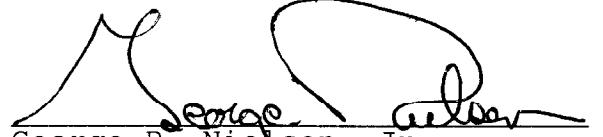
1 letters of March 7 and April 9 discuss transfer of the executive
2 plaza property to debtors and transfer of the 26th Street property
3 to the father. Ex. 2, at 1; ex. 4, at 2-3. The letters of
4 counsel for the debtors also outlined the transactions. Ex. 3,
5 at 1; ex. 8, at 4.

6 11. The court concludes that the parties intended to
7 be bound by the agreement of their counsel. The fact that it was
8 later to be reduced to a writing does not affect the
9 enforceability of the oral contract. Fotinas, supra at 1115.
10 See also In re Frye, 216 B.R. 166, 172 (Bankr. E.D. Va. 1997)
11 (under Virginia law, the mere fact that a later formal writing is
12 contemplated, will not vitiate an oral agreement).

13 **ORDER**

14 Debtors will promptly serve and file a proposed final
15 order regarding this contested matter. Creditor will have five
16 days from service to object to the form of the order.

17 DATED this 30th day of October, 2001.

18 
19 George B. Nielsen, Jr.
20 United States Bankruptcy Judge

21 Copy mailed the ²⁴30 day
22 of October, 2001, to:

23 The Honorable Charles G. Case II
24 United States Bankruptcy Judge
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Phoenix, AZ 85067

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