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IN THE UNITED STATES BANKRUPTCY COURT  
FOR THE DISTRICT OF ARIZONA

In Re

DAVID & TAMMY EVERETT,

Debtors.

ANTHONY & CONNIE HOPPER,

Plaintiffs,

vs.

DAVID & TAMMY EVERETT,

Defendants.

Chapter 7

Case No. 05-10399-PHX-SSC

Adv. No. 05-00564

MEMORANDUM DECISION

(Opinion to Post)

**I. PRELIMINARY STATEMENT**

Plaintiffs, Anthony and Connie Hopper, commenced an adversary proceeding against Tammy and David Everett, the Debtors, on July 27, 2005, to determine whether a debt due and owing to them was nondischargeable under 11 U.S.C. §523(a)(2)(A) and (B). The Defendants filed an Answer on August 15, 2005. The Court held a trial on November 15, 2006 and December 4, 2006. At the conclusion of the trial, the Court directed the parties to file simultaneous closing briefs by December 18, 2006. This matter was deemed under advisement upon receipt of the parties' closing briefs.

This Decision shall constitute the Court's findings of fact and conclusions of law

1 pursuant to Fed. R. Civ. P. 52, Bankruptcy Rule 7052. The Court has jurisdiction over this  
2 matter, and this is a core proceeding. 28 U.S.C. §§1334 and 157 (West 2006).

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4 **II. FACTUAL DISCUSSION**

5 In October 2003, Tammy and David Everett, the debtors herein, were the sole  
6 owners of Everett Low Voltage Co., Inc. (“ELVCO”), which was engaged in the installation of  
7 fire alarms. They had formed the Company in May 2002, and had the initial meeting of the  
8 Board of Directors.<sup>1</sup> It appears that another individual by the name of “Joe Fisher” was Vice  
9 President as of October 2002 and had 3500 shares of stock in ELVCO issued to him.<sup>2</sup> It is  
10 unclear what happened to Mr. Fisher or the stock that he owned.

11 In October 2003, Tammy Everett was the President and David Everett was the  
12 Secretary of ELVCO, and they continued to serve on the Board of Directors. Mr. Everett  
13 testified that they had four employees at that time, one of whom was Karry Tennant. At this  
14 time, Mr. Hopper, one of the Plaintiffs herein, became an employee of ELVCO. He had been a  
15 fire alarm technician for the previous 6 years, and he was a friend of Mr. Tennant who  
16 introduced him to the Everetts. Mr. Everett told Mr. Hopper that the Company was in need of  
17 additional employees because of a major project awarded to the Company in Florence, Arizona.

18 Within two weeks of his employment with the Company, Mr. Hopper was advised  
19 by Mr. Tennant that Mr. Everett was looking for a “partner.” The parties disagree as to what  
20 happened next. Mr. Everett testified that he advised Mr. Hopper that Ms. Everett’s father had  
21 loaned the Company \$60,000 in start-up capital and that her father wanted to be repaid. Thus,  
22 the Everetts were hoping to sell a 30 percent interest in the Company to Mr. Hopper in return for  
23 his investment. The Everetts were willing to credit Mr. Hopper with any loans that he made to  
24 the Company as part of the \$60,000 that needed to be paid to acquire the 30 percent interest.

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**1.**Exhibits 1, 3, and 5.

27 **2.**Exhibit 7.

1 Mr. Hopper initially had a different recollection of the initial meeting. He  
2 testified that he and his wife, the other Plaintiff, traveled to the Debtors' home to discuss an  
3 investment by the Hoppers in the Company. The Debtors advised the Hoppers that the Company  
4 needed an immediate infusion of capital to meet its payroll. Mr. Hopper did have access to some  
5 of the Company's books and records, including an accounts receivable statement which appeared  
6 to list \$47,869.73 in current receivables as of the end of October 2003.<sup>3</sup> The Hoppers agreed to  
7 provide the Company with a loan. On cross examination, Mr. Hopper conceded that the Everetts  
8 had discussed with him a 30 percent ownership interest in the Company upon the payment of  
9 \$60,000. He understood that said contribution would allow the Everetts to "buy out" the interest  
10 of Ms. Everett's father in the Company. However, he did not believe that the ownership  
11 discussion had occurred at the first meeting.

12 Ms. Hopper testified that she was present at the initial meeting with the Everetts  
13 at the latter parties' residence. She recalled reviewing a list of the accounts receivable of the  
14 Company. She identified Exhibit B as being similar to the document that she reviewed. She  
15 does remember that the Hoppers were advised that Ms. Everett's father wished to be "bought  
16 out." She was unclear as to how he would be repaid, and the amount to be paid by the Hoppers  
17 if they chose to be investors. She was certain that the sum of \$60,000 was never discussed at the  
18 initial meeting, just that the Hoppers would provide funding for the Company.

19 Thus, although the Everetts were clearly looking for one or more investors in the  
20 Company and notified the Hoppers that the Company was experiencing short-term cash flow  
21 problems, the Everetts told the Hoppers at the initial meeting that the Company had several new  
22 contracts and viable accounts receivable. The Company just needed a short-term cash infusion  
23 for which the Hoppers would receive an ownership interest. The Hoppers would receive credit  
24 toward the required funding for their investment by making advances to the Company.  
25 However, no specific capital contribution or the amount of the ownership interest was fixed at

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27 **3.Exhibit B.**

1 this first meeting. It is also clear that at least Mr. Everett continued to have discussions about  
2 Mr. Hopper obtaining a 30 percent interest in the Company upon the payment of \$60,000.<sup>4</sup>

3           On November 19, 2003, ELVCO and Mr. Everett, individually and as an officer  
4 of ELVCO, executed a promissory note in favor of the Plaintiffs, in the amount of \$7,600, with  
5 interest at 10 percent per annum, which was payable in 30 days.<sup>5</sup> The Note stated that it was  
6 “secured by a clear title to the stock in the Company.”<sup>6</sup> The Hoppers advanced the sum of  
7 \$7,600 to the Company. The parties disagreed about why the Note had the notation on it that it  
8 was secured and why a stock certificate in the Company was delivered to the Hoppers. Ms.  
9 Hopper testified that she drafted the Note and that she believed that the Hoppers would receive  
10 an ownership interest in the Company for the contribution of \$7,600. However, the notation on  
11 the Note is not consistent with Ms. Hopper’s testimony. Since she drafted the Note, any  
12 ambiguity would necessarily be held against the Plaintiffs. The Court has also reviewed the  
13 ELVCO records from this time period, and there are additional inconsistencies. For instance,  
14 there is a Board Resolution of the Company which authorizes the loan by Mr. Hopper to the  
15 Company, allows the loan to be credited toward any capital contribution that the Hoppers may  
16 choose to make to receive a 30 percent stock ownership interest, and states that the ownership in  
17 the Company will not be transferred to the Hoppers until the full cash contribution of \$60,000 is  
18 made.<sup>7</sup> However, there is also a Board Resolution, executed at the time of the Hopper loan,  
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22           **4.**At one point on cross examination, Mr. Hopper conceded that the Hoppers needed to  
23 pay \$60,000 to obtain the 30 percent interest. On other occasions, Mr. Hopper denied any such  
24 understanding. The Court concludes that Mr. Hopper was aware that the Hoppers needed to  
25 make an investment of \$60,000 to obtain an interest in the Company.

26           **5.**Exhibit 11.

27           **6.**Id.

28           **7.**Exhibit 9.

1 which appears to make Mr. Hopper a Vice President of the Company at that time.<sup>8</sup> There is no  
2 Board Resolution, reflecting the prior investment of Ms. Everett's father, in the amount of  
3 \$60,000, which is inconsistent with the other Resolutions that the Court has reviewed.

4 The Court has also reviewed the stock certificate provided to the Hoppers,<sup>9</sup> which  
5 is inconsistent with the issued and outstanding shares of the Company. For instance, a prior  
6 Resolution of the Company and the Articles of Incorporation reflect that in October 2002, the  
7 Company had 10,000 outstanding shares, with no par value, and the Company decided to reserve  
8 1,000 shares of its outstanding shares for an employee/stock option plan, with 4,500 shares being  
9 issued to Ms. Everett, 3,500 shares being issued to Mr. Fisher, and 1,000 shares issued to Mr.  
10 Everett.<sup>10</sup> So, all of the Company's outstanding shares had been issued as of the end of 2002.  
11 There are no Board Resolutions, or other documentation, which reflect that any of the shares  
12 were redeemed or repurchased by the Company. Thus, the certificate received by the Hoppers,  
13 and executed by the Everetts as the officers of the Company, is not consistent with the  
14 Company's books and records. The certificate states that it is only one share, yet it has a value  
15 of \$7,700.<sup>11</sup> The Court cannot reconcile this discrepancy between what the Hoppers received  
16 and what they should have received. The Court concludes that for the contribution of \$7,600 to  
17 the Company, the Hoppers received one share in the Company, with a value of \$7,700.

18 Almost immediately, Mr. Hopper acquired the ability to access directly the  
19 Company's deposit account. On November 28, 2003, while the Hoppers were on vacation, Mr.  
20 Everett contacted Mr. Hopper to request an immediate advance of money from Mr. Hopper to  
21 "cover" the payroll of ELVCO. Mr. Hopper testified that he withdrew the sum of \$6,400 from  
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23 **8.**Exhibit 10.

24 **9.**Exhibit 12.

25 **10.**Exhibits 1 and 7.

26 **11.**Exhibit 12.

1 the Hoppers' deposit account and directly deposited the money into ELVCO's account. The  
2 Company and Mr. Everett executed another promissory note, in the amount of \$6,400, payable to  
3 the Hoppers, with interest to accrue at 10 percent per annum, and payable in 30 days.<sup>12</sup> Again,  
4 this Note, drafted by Ms. Hopper, reflected that it was "secured by clear title to stock" in the  
5 Company.<sup>13</sup> Apparently at the time the promissory note was executed by Mr. Everett, on behalf  
6 of himself and the Company, Mr. Everett advised Mr. Hopper that he would become a  
7 shareholder in ELVCO and that Mr. Everett "was working on the paperwork." This comment  
8 by Mr. Everett is inconsistent with the stock certificate that reflects that the Hoppers were  
9 already shareholders in the Company, although the Hoppers did not receive another stock  
10 certificate with this additional loan.

11 On December 2, 2003, Mr. Hopper advanced the sum of \$2,300 to the Company  
12 to pay wages.<sup>14</sup> The Note had similar terms and conditions as the two previous Notes, except  
13 that this Note was executed by Ms. Everett, individually and on behalf of the Company. Thus,  
14 within a short period of time, the Hoppers had advanced the sum of \$16,300 to the Company.  
15 Again, the Hoppers did not receive any additional stock in the Company.

16 In January 2004, the Hoppers advanced the sum of \$8,600 to the Company,  
17 through a cash advance on one of their credit cards, but the Debtors and the Company did not  
18 execute a promissory note as to this advance.<sup>15</sup>

19 However, commencing in January 2004, Mr. Hopper also engaged in some  
20 troubling activity. He apparently executed an application to obtain a line of credit from Bank of  
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23 **12.**Exhibit 13.

24 **13.**Id.

25 **14.**Exhibit 14.

26 **15.**Exhibit 29.

1 America for the Company.<sup>16</sup> In the Application, Mr. Hopper stated that he was the President of  
2 ELVCO and that he was the 100 percent owner of the Company. Mr. Hopper conceded, at trial,  
3 that he was not President of the Company at the time, and that although he thought he had some  
4 ownership interest in the Company, he was not the 100 percent owner. Mr. Hopper's sole  
5 excuse for what he did was that "Mr. Everett told him to put that information in the  
6 Application." Mr. Hopper also apparently submitted a separate document to the Arizona  
7 Corporation Commission, dated February 9, 2004.<sup>17</sup> That Document stated that Mr. Hopper was  
8 the chief executive officer of the Company and that he owned 80 percent of the Company. Mr.  
9 Hopper wanted to obtain a separate license from the Registrar of Contractors for the "service and  
10 inspection" of fire alarms to broaden the business activities of the Company. This license was  
11 separate from an installation license, and apparently required Mr. Hopper to pass a test to obtain  
12 it. On the license that Mr. Hopper subsequently obtained, on March 10, 2004, he is listed as the  
13 Vice President of the Company and the qualifying party for the Company's new license, Ms.  
14 Everett is listed as the President, and Mr. Hopper is listed as having a 30 percent interest in the  
15 Company.<sup>18</sup> The Court is unable to reconcile Mr. Hopper's differing and conflicting statements  
16 that he made in public documents or to obtain financing on behalf of the Company. It is difficult  
17 for the Court to conclude that the Debtors misled Mr. Hopper when he was also misleading  
18 various entities. The Court is also unable to accept Mr. Hopper's explanation that such actions  
19 were appropriate because the Debtors advised him to so act. Also troubling is that the Hoppers  
20 could produce no credible documentation that stated that for a specific investment, they would  
21 obtain a specific ownership interest in the Company. The fact that Mr. Hopper listed his interest  
22 as 30 percent, 80 percent, or 100 percent on various documents admitted into evidence did not  
23 assist the Plaintiffs in their case.

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24 **16.Exhibit 15.**

25 **17.Exhibit 27.**

26 **18.Id.**

1 Mr. Hopper also testified that he obtained credit cards on behalf of the Company  
2 and anticipated that the charges he made for the Company would be repaid by the Company and  
3 the Everetts. As to the Advanta credit card, Mr. Hopper advanced the sum of \$2,890.45, which  
4 remains unpaid, along with accrued interest and attorneys' fee.<sup>19</sup> The Hoppers apparently wish  
5 to recover the sum of \$22,000 for charges which were made and remain unpaid on their  
6 American Express Blue card on behalf of the business.<sup>20</sup> On the American Express Gold, the  
7 Hoppers seek the recovery of \$3,140.81.<sup>21</sup> Mr. Hopper also testified that he paid the Citibank  
8 and the Capital One cards in full, which had business charges of \$3,500 and \$500, respectively.<sup>22</sup>  
9 Mr. Hopper also placed charges of \$16,098.25 on a Bank of America platinum credit card on  
10 behalf of the Company.<sup>23</sup> Mr. Hopper obtained a Discover card, which he obtained to assist the  
11 Company and on which he placed \$2,500 in Company's charges. The aggregate amount of  
12 these charges is the sum of \$50,629. Mr. Hopper stated that he tried to close all of these credit  
13 card accounts when it became clear to him in March 2004 that the Company would cease  
14 operations. He testified that once he closed the accounts, the Everetts acted improperly by  
15 reopening the accounts and continuing to make charges on same.

16 The Court has reviewed the credit card statements for the various accounts, and  
17 cannot see any specific credit card charges by the Everetts that appear unauthorized on Mr.  
18 Hopper's account other than the de minimus charge by Ms. Everett of flowers for Mr. Everett's  
19 stay in the hospital.<sup>24</sup> Mr. Hopper also noted that it was around this time that the Everetts

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21 **19.**Exhibit 31.

22 **20.**Exhibits 32 and 33.

23 **21.**Exhibits 34 and 35.

24 **22.**Exhibits 38 and 39.

25 **23.**Exhibit 36.

26 **24.**See Exhibits 33 and 35. However, the statements reflect the Hoppers' purchase of a  
27 timeshare on Exhibit 33 in the amount of almost \$5,000.



1 decided to no longer pay his wages. However, on cross examination, Mr. Hopper conceded that  
2 he had only been unpaid for wages for the payroll periods of April 9, April 23, and May 7,  
3 2004.<sup>25</sup> Although the Hoppers state that they obtained a default judgment against the Everetts in  
4 State Court, this Court was not provided with a copy of the judgment.<sup>26</sup> To the extent the  
5 Hoppers seek to use this alleged default judgment as a basis for their nondischargeability claim,  
6 the Court finds that no evidence of such a default judgment was provided, and the Hoppers are  
7 precluded from seeking a nondischargeable judgment on that basis.

8           Of additional concern to the Court is a number of documents that the Everetts  
9 purport were sent to Mr. Hopper, which this Court is unable to verify, and there is also a  
10 document that was filed by the Company with the Arizona Corporation Commission in April  
11 2004 that is unsigned by Mr. Hopper. It appears that the Everetts decided to have a Board  
12 Meeting on March 26, 2004, to consider Mr. Hopper's alleged fraud on the Company and to  
13 remove him as Vice President. The Court has reviewed the Exhibits, but cannot find any  
14 appropriately executed documents which reflect that Mr. Hopper, in fact, got notification of the  
15 Board Meeting which would consider his activities with the Company.<sup>27</sup>

16           The Court concludes that the Everetts and Mr. Hopper had a fundamental  
17 disagreement as to Mr. Hopper's ownership role in the Company. From the Everetts' standpoint,  
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19           **25.**See Docket Entry No. 24; Joint Pretrial Statement at p. 9.

20           **26.**The concern that the Court has is exactly as to the amount due and owing to the  
21 Hoppers. Although Mr. Hopper listed specific amounts that remained unpaid on his credit cards,  
22 some of the Exhibits from the Company reflected that the credit card balances were being paid  
23 off on a monthly basis until February or March 2004. Exhibit C. Moreover, although Mr.  
24 Hopper argues that he had not been fully reimbursed by the Company for business expenses, the  
25 Company provided documentation which showed that most of what Mr. Hopper submitted was  
26 illegible or for hotels or restaurants that did not have any business purpose. Exhibit M.

27           **27.**Compare Exhibits 22, 23, and 24. The Notice to Mr. Hopper is not appropriately  
28 executed by the officers of the Company. Moreover, although there is a stamped envelope with  
Mr. Hopper's address, it is unclear what was placed in the envelope and whether it was ever  
mailed.

1 they believed that Mr. Hopper had utilized Company credit cards for personal expenses and that  
2 by April 2004, Mr. Hopper was no longer arriving for work and had abandoned the Company.  
3 Mr. Hopper, on his part, thought that he would obtain a 30 percent ownership interest in the  
4 Company by loaning money to the Company and by allowing the Company to use his personal  
5 credit cards for business purposes. Mr. Hopper wanted to aggregate the sum of \$24,900 in loans  
6 to the Company with the outstanding credit card balances to support the Hoppers' contribution of  
7 \$60,000 to the Company. Yet the Plaintiffs had no documentation which would support that the  
8 use of credit cards could somehow be aggregated toward the Hoppers' investment in the  
9 Company. Moreover, the aggregate amount of the unpaid credit card balances, as testified to by  
10 Mr. Hopper, exceeded the sum of \$50,629. If Mr. Hopper were to receive a 30 percent  
11 ownership interest upon the payment of \$60,000 with credit for the loans and the credit card  
12 charges and advances made, he could have contacted the Company when the credit card charges  
13 and advances equaled the amount of \$35,100 (\$60,000 less \$24,900), since all of the loans were  
14 made by early January 2004. This Mr. Hopper did not do. His failure to act seriously  
15 undermines his credibility as to the agreement he had with the Everetts.

### 16 17 **III. LEGAL ANALYSIS**

#### 18 **A. DISCHARGEABILITY OF DEBT PURSUANT TO § 523 (a)(2)(B)**

19 In order to prevail on a claim under 11 U.S.C. § 523(a)(2)(B), the Plaintiff must  
20 establish that: (1) the debtor obtained money (2) through the use of a statement in writing (3) that  
21 is materially false (4) respecting the debtor's financial condition (5) on which the creditor to  
22 whom the debtor is liable for such money reasonably relied, and (6) that the debtor caused the  
23 statement to be made or published with intent to deceive. 11 U.S.C. § 523(a)(2)(B) (West  
24 2004).<sup>28</sup> The plaintiff must establish nondischargeability by a preponderance of the evidence.

25 \_\_\_\_\_  
26 **28.** The Ninth Circuit, in Candland Ins. Co. of N. Am (In re Candland), 90 F.3d 1466,  
27 1469 (9th Cir.1996), "reworded" Section 523(a)(2)(B) using the elements required for a Section  
28 523(a)(2)(A) claim. In doing so, the Candland Court quoted In re Siriani, 967 F.2d 302, 304 (9th

1 Grogan v. Garner, 498 U.S. 279, 284, 111 S.Ct. 654, 657-58, 112 L.Ed.2d 755 (1991). Thus, the  
2 Hoppers must prove each element of fraud by a preponderance of the evidence.

3           Accordingly, in order to prove the obligation is non-dischargeable, the Hoppers  
4 must prove A) that the debt was obtained by use of a written statement that is materially false  
5 with respect to the Company's financial condition; B) that the Hoppers reasonably relied upon  
6 the statement; and C) that the Hoppers suffered damages as a result of their reliance on the  
7 representation.

8           In this case, the only substantive document the Hoppers reviewed that could  
9 possibly be construed as a "financial statement" is the accounts receivable statement they  
10 examined upon the parties initial meeting with the Everetts. The Court questions whether an  
11 accounts receivable statement constitutes a statement respecting a debtor's financial condition  
12 upon which a creditor may reasonably rely upon. In re Soderlund, 197 B.R. 742, 745  
13 (Bankr.D.Mass.1996) (holding that the statement in writing must reflect "an entity's overall  
14 financial health"). In Medley v. Ellis, the Court noted that "[t]here are two schools of thought  
15 regarding the correct interpretation of the term financial condition. One school holds that the  
16 term 'statement respecting the debtor's or an insider's financial condition' is to be strictly  
17 construed. The second view holds that a more expansive definition of the term financial  
18 statement should be adopted." Medley v. Ellis (In re Medley), 214 B.R. 607, 611 (9th Cir. BAP  
19 1997) (quoting Gehlhausen v. Olinger (In re Olinger), 160 B.R. 1004, 1007-08

20 \_\_\_\_\_  
21 Cir. 1992) (holding that, due to the substantial similarity of Sections 523(a)(2)(A) and (B),  
22 adoption of the Section 523(a)(2)(A) elements for use in Section 523(a)(2)(B) cases was  
23 appropriate). Candland, thus, held that under Section 523(a)(2)(B), a plaintiff must show that (1)  
24 the debtor made a material misrepresentation of fact; (2) he intended to deceive the creditor; (3)  
25 the debtor knew at the time that the representation was false; (4) the creditor reasonably relied on  
26 the representation; and (5) damage proximately resulted from the creditor's reliance on the  
27 representation. Id.; In re Tallant, 218 B.R. 58, 69 (9th Cir.BAP 1998). The threshold  
28 requirement is that the representation must be in the form of a written statement concerning the  
debtor's financial condition. *See* 11 U.S.C. § 523(a)(2)(B) (2005); Tallant, 218 B.R. at 69. So as  
not to confuse the issue, because the Plaintiffs have moved under both Sections 523(a)(2)(A) and  
(a)(2)(B), the Court will analyze the Section 523(a)(2)(B) claim using the statute's wording.

1 (Bankr.S.D.Ind.1993)).

2 Under the broad view, any statement respecting a debtor's financial condition  
3 will meet the definition of the term "financial statement." However, the narrow view holds that  
4 "[t]he ordinary usage of 'statement' in connection with 'financial condition' denotes either a  
5 representation of a person's overall 'net worth' or a person's overall ability to generate income."  
6 In re Mercado, 144 B.R. 879, 885 (Bankr.C.D.Cal.1992). There is no Ninth Circuit authority on  
7 this issue. In re Tallant, 218 B.R. 58 (9th Cir.BAP 1998). However, this Court will follow the  
8 Ninth Circuit Bankruptcy Appellate Panel analysis, which dictates a more expansive reading of  
9 the term "financial statement."

10 The only document the Hoppers reviewed that could be construed a "financial  
11 statement" is the accounts receivable statement. Even using a more expansive connotation for  
12 the term "financial statement," the Court concludes that there is insufficient information about  
13 ELVCO's financial condition or its operations for an individual to make a substantial  
14 investment. In essence, the Hoppers were making an investment which was 50 percent more  
15 than the accounts receivable shown, with no detailed aging report for the receivables, and no  
16 information as to the Company's expenses. For instance, the Company could have had expenses  
17 of \$60,000 per month and been operating at a loss. Thus, the Court concludes that the statement  
18 contained insufficient information to qualify as a "statement respecting the debtor's...financial  
19 condition" under Section 523(a)(2)(B).

20 Moreover, the Plaintiffs failed to provide evidence that the account receivables  
21 statement contained material misrepresentations. A statement may be materially false if it  
22 includes information which is "substantially inaccurate" and is of the type that would affect the  
23 creditor's decision making process. To except a debt from discharge, the creditor must show not  
24 only that the statements are inaccurate, but also that they contain important and substantial  
25 untruths. In re Greene, 96 B.R. 279, 283 (9th Cir. BAP 1989). Mr. Everett testified that the  
26 Company had accounts receivable in the amount reflected in the statement provided to the  
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1 Hoppers. However, the Company had substantial operating expenses which made it difficult for  
2 the Company to meet its payroll. The Hoppers were aware of the Company's inability to meet  
3 its payroll, since they provided a number of loans to the Company, shortly after Mr. Hopper  
4 started working for ELVCO, which were expressly directed to meet payroll expenses.

5           The Court also concludes that the Hoppers' reliance on this one document was not  
6 reasonable. "Reasonable" reliance, while not defined by the Code, incorporates a "prudent  
7 person" test, see Field v. Mans, 516 U.S. 59, 116 S.Ct. 437, 439, 133 L.Ed.2d 351 (1995), and "is  
8 a term courts can apply without additional help." In re McGee, --- B.R. ----, 2006 WL 3627216  
9 (9th Cir.BAP 2006) *citing* Candland, 90 F.3d at 1471. The reasonable reliance standard is  
10 determined on a case by case basis. In re McGee, 2006 WL 3627216; In re Bonnett, 895 F.2d  
11 1155, 1157 (7th Cir. 1989). For instance, the fixed operating expenses, and the cash on hand in  
12 the bank accounts of the Company, could dramatically affect whether the accounts receivable  
13 were sufficient to keep the Company operating. As noted previously, if the fixed operating  
14 expenses for rent, salaries, raw materials, etc. were \$60,000 or more a month, and the Company  
15 had little or no cash in its deposit account or accounts, the accounts receivable would be quickly  
16 utilized. Moreover, after the first loan of \$7,600, the Plaintiffs continued to lend money to the  
17 Company based solely on the representation of Mr. Everett that the funding was necessary to pay  
18 the wages of employees.

19           Assuming, *arguendo*, that the accounts receivable listing did constitute a  
20 sufficient financial statement under § 523 (a)(2)(B), and that it was materially false, for the  
21 reasons outlined above, the Court concludes that the Hoppers' reliance thereon was not  
22 reasonable. Accordingly, the Plaintiffs have not carried the burden of proof on this issue.

23  
24 **B. DISCHARGEABILITY OF DEBT PURSUANT TO § 523 (a)(2)(A)**

25           Pursuant to 11 U.S.C. § 523(a)(2)(A), a monetary debt is nondischargeable "to the  
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1 extent obtained by false pretenses, a false representation, or actual fraud."<sup>29</sup> In the Ninth Circuit,  
2 to prove nondischargeability under §523(a)(2)(A), the Hoppers need to show that "(1) that the  
3 debtor made the representations; (2) that at the time he knew they were false; (3) that he made  
4 them with the intention and purpose of deceiving the creditor; (4) that the creditor justifiably  
5 relied on such representations; and (5) that the creditor sustained alleged loss and damage as the  
6 proximate result of such representations." In re Diamond, 285 F.3d 822 (9th Cir. 2002); In re  
7 Slyman, 234 F.3d 1081 (9th Cir. 2000); In re Ettell, 188 F.3d 1141, 1144 (9th Cir. 1999); In re  
8 Hashemi, 104 F.3d 1122, 1125 (9th Cir. 1996); In re Eashai, 87 F.3d 1082 (9th Cir. 1996). The  
9 plaintiff must establish nondischargeability by a preponderance of the evidence. Grogan v.  
10 Garner, 498 U.S. 279, 284, 111 S.Ct. 654, 657-58, 112 L.Ed.2d 755 (1991). Again, the Hoppers  
11 must prove each element of fraud by a preponderance of the evidence.

12 In this case, the Hoppers have failed to establish all of the elements under  
13 § 523(a)(2)(A). Specifically, the Hoppers failed to carry their burden of proof by not providing  
14 evidence to substantiate the specific material misrepresentations they relied upon that would  
15 warrant a non-dischargeability claim pursuant to § 523(a)(2)(A). The Court also has serious  
16 concerns regarding inconsistent testimony, as well as the aberrant behavior engaged in by the  
17 parties that the Court found to be quite troubling.

18 First, the Plaintiffs allege that they were to receive a 30 percent interest in the  
19 Company. However, the stock certificate and the note reflect that the Plaintiffs made a loan of  
20 \$7,600 for which they obtained a stock certificate as security for the repayment thereof. As to  
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22 **29.** Section 523(a)(2)(A) states in pertinent part:

23 (a) A discharge under section 727, 1141, 1228(a), 1228(b), or 1328(b) of this title  
24 does not discharge an individual debtor from any debt--

25 ....

26 (2) for money ... to the extent obtained by--

27 (A) false pretenses, a false representation, or actual fraud, other than a statement  
28 respecting the debtor's or an insider's financial condition....

1 the nature of the interest in the Company, Ms. Hopper was unclear as to what interest she  
2 anticipated, and she believed that the loan of \$7,600 would provide a substantial interest in the  
3 Company when the documentation reflected only a security interest was being granted. Mr.  
4 Hopper and the Everetts seemed to testify consistently that Mr. Hopper was to receive a 30  
5 percent interest in the Company for the payment of \$60,000. However, the parties did not  
6 document how the \$60,000 was to be paid. They agreed that the Hoppers would be able to credit  
7 the loans to the Company in part payment of the \$60,000, but the loans only amounted to  
8 \$24,900.

9           If the Plaintiffs wished to show that they had been defrauded, they needed to  
10 prove, from an evidentiary standpoint, that there was an agreement to allow the use of their  
11 credit cards in Company operations to be applied toward the infusion of \$60,000 in capital, and  
12 that all of the credit card advances made by them, or charges incurred by the Everetts on the  
13 business or personal cards obtained by the Hoppers, in fact, were utilized for the Company's  
14 operations and remained unpaid. Moreover, as noted previously, the credit card charges or  
15 advances, that were testified to by Mr. Hopper as remaining unpaid, were so in excess of the  
16 amount necessary to equal the additional capital contribution as to affect detrimentally Mr.  
17 Hopper's credibility. Mr. Hopper and Ms. Hopper did not testify consistently as to the amount  
18 of capital necessary to obtain a 30 percent interest in the Company. Ms. Hopper believed that  
19 the loan of only \$7,600 would provide her with a substantial interest in the Company. Mr.  
20 Hopper did not credibly testify that the capital infusion could be met, at least in part, by the use  
21 of credit cards obtained by him. Moreover, in reviewing all of the credit card bills, it is  
22 impossible for the Court to tell which charges were made by the Hoppers on the accounts for  
23 their personal use, which charges were for the Company for which Mr. Hopper was reimbursed,  
24 and which charges were for the Company for which Mr. Hopper received no reimbursement. As  
25 the Court has also previously noted, a few of the exhibits reflected that credit card balances were  
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28

1 being paid off on a monthly basis by the Company.<sup>30</sup> The Court understands that the Plaintiffs  
2 may not have kept all of the documentation to reflect the charges made by them or others for the  
3 Company, but they needed to do so, since they had the burden of proof. So, without more  
4 evidence, the Court is unable to conclude on this record, that the Hoppers paid in the requisite  
5 sum of \$60,000 to acquire a 30 percent interest in the Company. Moreover, not all charges made  
6 by individuals as a Company becomes insolvent result in a debt being nondischargeable.  
7 Without actual evidence of materially false representations upon which the Plaintiffs justifiably  
8 relied, the Court is unable to enter judgment in the Plaintiffs' favor. Accordingly, the Hoppers  
9 have not shown that their obligation should be deemed a nondischargeable debt.

#### 11 C. RECOVERY BARRED UNDER DOCTRINE OF "UNCLEAN HANDS"

12 As the Court has outlined above, it has significant concerns regarding the  
13 behavior of all the parties in this adversary proceeding, including the Plaintiffs. Specifically, the  
14 Court finds that the Plaintiffs requested relief from the Court with "unclean hands." The  
15 doctrine of "unclean hands" demands that a plaintiff act fairly in the matter for which he seeks a  
16 remedy. He must come into court with clean hands or he will be denied relief, regardless of the  
17 merits of his claim. Precision Co. v. Automotive Co., 324 U.S. 806, 814-815, 65 S.Ct. 993, 89  
18 L.Ed. 1381 (1945); Hall v. Wright, 240 F.2d 787, 794-795.(9th Cir.1957)). A plaintiff with  
19 "unclean hands" is "not entitled to relief from a court of equity in the form of an order denying  
20 the dischargeability of debt." In re Uwimana, 274 F.3d 806 (4th Cir. 2001) *citing* Hutchinson v.  
21 Bromley, 126 B.R. 220, 223 (Bankr.D.Md.1991); Ingram v. Lehr, 41 F.2d 169 (9th Cir. 1930).

22 A court may deny relief under the doctrine of unclean hands only when there is a  
23 close nexus between a party's unethical conduct and the transactions on which that party seeks  
24 relief. Keystone Driller Co. v. General Excavator Co., 290 U.S. 240, 245, 54 S.Ct. 146, 78 L.Ed.  
25 293 (1933) (predicate act underlying an unclean hands defense must have an "immediate and

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26  
27 **30.**See Exhibits C and D.



1 necessary relation to the equity that [one] seeks in respect of the matter in litigation”). The  
2 “unclean hands ” defense applies to conduct immediately related to the cause in controversy. In  
3 re Houck, 199 B.R. 163 (Bankr. S.D.Ohio 1996). Accordingly, a plaintiff’s unclean hands weigh  
4 in the equitable balance that underlies the design of a remedy. Adray v. Adry-Mart, Inc., 76 F.3d  
5 984 (9th Cir. 1995).

6           It is not necessary that the parties plead unclean hands for the doctrine to apply. A  
7 court may raise the unclean hands doctrine sua sponte. Goldstein v. Delgratia Min. Co., 176  
8 F.R.D. 454 (S.D.N.Y.1997). This is especially true where the facts warranting its application  
9 come to its attention - as has occurred in this matter. In re Casa Nova of Lansing, Inc., 146 B.R.  
10 370 (Bankr.W.D. Mich.1992).

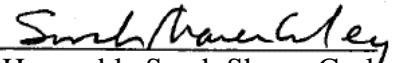
11           Here, given Mr. Hopper’s testimony and the numerous misrepresentations that he  
12 made on public documents or to obtain a line of credit on behalf of the Company, the Court is  
13 reluctant to enter a judgment in the Hoppers’ favor for being defrauded. In essence, Mr. Hopper  
14 may not rely on Mr. Everett’s directing Mr. Hopper to place certain information on the  
15 documentation to be provided to public agencies as some kind of defense for Mr. Hopper’s  
16 actions. Given Mr. Hopper’s many different statements on the public documents as to his  
17 ownership interest in the Company, it is difficult for the Court to enter a judgment in the  
18 Plaintiffs’ favor. Moreover, Mr. Hopper was unclear on public documents, or on the  
19 documentation to obtain a line of credit for the Company, whether he had a 30 percent, 80  
20 percent, or 100 percent interest in the Company. Thus, the nature of his conduct had a direct  
21 nexus to the relief that the Hoppers were seeking – a nondischargeable debt for the failure of the  
22 Everetts to provide the Plaintiffs with a 30 percent interest in the Company. Given Mr. Hopper’s  
23 statements on the aforesaid documentation, he represented to others that he had, in fact, obtained  
24 at least a 30 percent interest in the Company. How is one defrauded if he or she got exactly what  
25 was requested? Thus, the Court will utilize the doctrine of unclean hands as an additional basis  
26 not to enter judgment for the Plaintiffs.

1 **IV. CONCLUSION**

2 Based upon the foregoing, the Court concludes that the Hoppers, as the Plaintiffs,  
3 have failed to establish all of the elements of §§ 523(a)(2)(A) and 523(a)(2)(B). The Court  
4 further finds that as a result of Mr. Hopper’s own “unclean hands” in the endeavor, he is barred  
5 from now seeking to have the alleged debt deemed nondischargeable. The Court concludes that  
6 the entire debt owed to the Plaintiffs is discharged.

7 The Court will execute a separate order incorporating this Memorandum  
8 Decision.

9 DATED this 20<sup>th</sup> day of March, 2007.  
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12   
13 Honorable Sarah Sharer Curley  
14 U. S. Bankruptcy Judge

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16 BNC to Notice  
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