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4
5 IN THE UNITED STATES BANKRUPTCY COURT
6 FOR THE DISTRICT OF ARIZONA
7

8 In Re

9 RICHARD SHAW,

10
11 Debtor.

Chapter 7

Case No. 05-11237-PHX-SSC

12 BRYAN and SALINA TURNER,

13
14 Debtor.

Chapter 13

Case No. 05-11779-PHX-SSC

15 MEMORANDUM DECISION

16 (Opinion to Post)
17
18

19 **I. Preliminary Statement**

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21 Although these matters were tried separately, the Court has incorporated the facts and
22 law for each matter in this Memorandum.¹ This Decision results from an Order to Show Cause
23 that the Court issued as to the law firm representing the Debtors in each of these cases. After
24 appropriate notice to the law firm, evidentiary hearings were conducted on the Order to Show
25 Cause in the Turner case and a hearing at which only the attorneys from the law firm attended

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27 **1.** Each Decision will be electronically filed in each case, with the debtor and the firm to
decide how to proceed independently in each case.

1 was conducted in the Shaw case.

2 In this Memorandum Decision, the Court has now set forth its findings of fact and
3 conclusions of law pursuant to Rule 7052 of the Rules of Bankruptcy Procedure. The issues
4 addressed herein constitute a core proceeding over which this Court has jurisdiction. 28 U.S.C.
5 §§ 1334(b) and 157(b) (West 2006).

6 7 **II. Factual Discussion**

8 9 **A. The Turner Case**

10 On February 8, 2005, Bryan T. Turner and Salina Reed-Turner filed their Chapter 13
11 petition. The Debtors owned a residence at 2241 E. Augusta Avenue, in Chandler, Arizona.
12 However, the Debtors found it increasingly more difficult to make mortgage payments on the
13 residence because of financial difficulties. Mr. Turner contacted a law firm and scheduled an
14 initial consultation with it.² Around August 12, 2004, they met with an attorney at the law firm
15 of Phillips & Associates (“Firm”) to assist them.³ After the initial consultation and the Debtors’
16 then agreement to retain the Firm, they received a letter dated August 16, 2004, from Ms.
17 Colleen Engineer, an attorney with the Firm.⁴ This letter stated the procedure for the payment of
18 attorneys’ fees on a schedule, if the Debtors had selected that option, and noted that the Debtors
19 would be receiving a letter soon from the attorney and legal assistant who were assigned to their
20 case.⁵

21 The Debtors executed a fee agreement (“Fee Agreement”) with the Firm on August 24,
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23 **2.** Exhibit 10.

24 **3.** The attorney who met with them at that first meeting eventually left the firm.

25 **4.** Exhibit 11.

26 **5.** Id.

1 2004.⁶ The legal fees to paid by the Debtors are set forth in Paragraph 5.⁷ The Debtors agreed to
2 pay a “minimum amount of \$2,000,” with the Firm to accept “the remaining \$750” as payments
3 under the Chapter 13 Plan.⁸ The scope of the services to be performed for said fee included,
4 inter alia, representation of the Debtors at the 341 meeting of creditors, “personal property lien
5 avoidance proceedings,” and uncontested redemption hearings, and providing advice as to
6 reaffirmation agreements.⁹ Apparently the Fee Agreement also contained a notice that Robert
7 Teague would be their attorney.¹⁰

8 At approximately the same time as the execution of the Fee Agreement, the Debtors
9 received four separate letters from the Firm, all dated August 23, 2004. The first letter advised
10 the Debtors who would be the supervising attorney and which attorneys would be working on
11 their case.¹¹ Tellingly all of the attorneys named in the letter had not met with the Debtors.
12 Although the letter addresses what might happen if the Debtors purchased a home, it does not
13 provide any information about the Debtors’ sale of their residence.¹² The second letter provides
14 more information from the supervising attorney about the Chapter 13 process, focusing on wage
15 payments and any payments proposed by the Debtors to be made under a retirement plan.¹³ The
16 third letter also provides more information about the Chapter 13 process, including “pointers” on
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19 **6.** Exhibit 4.

20 **7.** Id. at p.3.

21 **8.** Id. at p. 3, ¶5.

22 **9.** Id. at p.1, ¶1.

23 **10.** Id.

24 **11.** Exhibit 6.

25 **12.** Id. at p. 2, ¶3.

26 **13.** Exhibit 7.

1 how to make the Debtors' case successful."¹⁴ The letter advises the Debtors to resume making
2 regular mortgage payments on their residence, whether they were current pre-petition or not, and
3 that the Debtors should keep track of any continuances of a trustee sale of their residence, if their
4 residence was in the process of being foreclosed when they filed their petition.¹⁵ The fourth
5 letter is an introductory letter from the legal assistant who will be working with the aforesaid
6 attorneys.¹⁶ This letter requested that the Debtors complete the questionnaire that was given to
7 them when they met with their attorney at the initial consultation, make an appointment for a
8 "financial interview," and schedule a time to execute their "final paperwork."¹⁷

9 Although prior correspondence from the Firm had stated that Mr. Nemeth would be the
10 supervising attorney on their case, a letter dated August 30, 2004, from the Firm, executed by
11 Mr. Robert Arentz as the "Supervising Attorney," thanked the Debtors for choosing the Firm
12 and invited them to visit the Firm's website.¹⁸ The letter notes at the bottom that there is an
13 enclosure; however, the letter does not state what it is.

14 The Debtors did utilize the Firm to file their bankruptcy petition on February 8, 2005. It
15 appears that it took the Debtors some time to acquire the funds necessary to pay the Firm to
16 commence their case. At trial, Mr. Turner testified that he and his wife filed Chapter 13 to save
17 their residence and car and to pay their creditors in full over time. The Debtors had no real
18 contact with any attorneys after the initial meeting in August 2004, even after they filed their
19 case.¹⁹ They usually were referred to a legal assistant when they had questions.

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21 **14.** Exhibit 8.

22 **15.** Id. p. 3, ¶s 2 and 3 under the Important Pointers Paragraph.

23 **16.** Exhibit 9.

24 **17.** Id.

25 **18.** Exhibit 12.

26 **19.** The Fee Application and Amended Fee Application filed by the Firm on November 2
27 and November 8, 2005, Docket Entry Nos. 51 and 53, reflect that no one from the Firm

1 In May 2005, the attorney that they had initially met with sent a letter advising the
2 Debtors that they were in default in their post-petition mortgage payments and that a motion for
3 relief from stay had been filed by the secured creditor.²⁰ The letter had a box checked that stated
4 that the Debtors had failed to make payments as of March 2005.²¹ There is no indication that the
5 Debtors were directly contacted, but the Firm did file a response to the Motion.²² No evidence
6 was presented that when the attorney that had been representing them left the Firm in June 2005,
7 the Debtors were promptly notified of that fact.

8 The Debtors continued to struggle in the Chapter 13; they could not afford to make the
9 mortgage payments on their residence. Ms. Reed-Turner had been ill, off and on, which affected
10 the income that the Debtors were receiving. The Debtors listed their residence for sale, with the
11 assistance of Mr. Raskin, a real estate agent. It appears that when the Debtors so advised the
12 Firm, they were requested to make an appointment with Mr. Schollian, the attorney who would
13 be handling their case. Mr. Schollian testified that he had been assigned by the Firm to the
14 Debtors' case in June 2005. He stated that the Debtors had fallen behind in plan payments and
15 in post-petition mortgage payments. However, the Firm's time records reflect that Mr. Schollian
16 did not meet with the Debtors as to a sale of their residence until July 5, 2005.²³ Mr. Schollian
17 testified that he entered into a stipulation with the Debtors' mortgage lender to cure the post-
18 petition arrearages as to their residence. According to the electronic docket, a stipulation was
19 entered into by the parties on July 18, 2005.²⁴

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21 contacted the Debtors from August 2004 until February 2005, when the Debtors case was filed.

22 **20.**Exhibit 18.

23 **21.** Id.

24 **22.**Exhibit 17.

25 **23.** See Fee Application and Amended Fee Application at p.4, which includes detailed
26 time entries.

27 **24.** Docket Entry No. 28.

1 After the July 2005 consultation with Mr. Schollian, the Debtors attempted to sell their
2 home and retained the assistance of Mr. Raskin as their real estate agent. By the end of July
3 2005, the Debtors had obtained a contract on the sale of their residence for the price of \$370,000.
4 They provided this information to the Firm around the first of August 2005. Although Mr.
5 Turner expressed some frustration as to the Firm's delay concerning when the motion to sell the
6 Debtors' residence was first presented to the Court, the record reflects that the Firm filed the
7 Motion to Sell on August 3, 2005, which provided that certain liens of record and closing costs
8 be paid at the close of escrow.²⁵ The hearing on the Sale Motion was scheduled for August 16,
9 with a closing of escrow to occur around August 19, 2005.²⁶ One of the lienholders filed a
10 limited objection to the sale, noting that they needed more information about the sale and how
11 the lieholder would be paid.²⁷

12 At the August 16, 2005 hearing, Ms. Froes, on behalf of the Debtors, and counsel for the
13 first and second mortgage lender appeared. Ms. Froes advised the Court that the "sale had fallen
14 through." At that time, it appeared that another party was willing to bid \$300,000 for the home.
15 The Court was reluctant to proceed with an auction of the residence without further notice and
16 hearing, particularly in light of the fact that the bid was substantially lower than the contract
17 which had been noticed out to creditors and interested parties. In turn, Ms. Froes requested that
18 the Court provide a second call of the matter, so that she could contact her client to determine
19 whether a hearing should proceed on the bid and when. During the course of the hearing, Ms.
20 Froes was also provided with information that a trustee's sale of the Debtor's residence could
21 occur as early as August 25, 2005, so there was some urgency in Ms. Froes contacting her client
22 and determining what would be the next step.

23 Both Ms. Froes and Mr. Turner testified as to the telephone conversation which occurred

24 **25.** Docket Entry No. 30.

25 **26.** Docket Entry Nos. 33 and 34.

26 **27.** The Objection is Docket Entry No.36.

1 between them on August 16 before the second call of the case. Ms. Froes was trying to advise
2 the Debtors of the bid that had been made and determine how they wanted to proceed with a
3 trustee's sale approaching. Ms. Froes conceded that she was at a disadvantage, since she had
4 recently been assigned the Debtors' file.²⁸ Although she testified that she had reviewed the file
5 prior to the hearing, it is clear to this Court that she did not have a clear understanding of basic
6 points in the Debtors' case, such as whether any of the consensual lienholders had filed motions
7 for relief from the automatic stay and whether a trustee's sale of the Debtors' residence was
8 about to take place. In turn, Mr. Turner testified that he received a call from an attorney that he
9 had never heard of and had never met. Moreover, she was advising him that there was a bid or
10 offer for his property, but it was substantially lower than the contact that had been obtained. The
11 last straw was that she was advising him that he should do something promptly, since there was a
12 trustee's sale of the Debtors' residence. Mr. Turner was not aware of any such trustee's sale, and
13 he believed that he had some time to sell his property at a more leisurely pace. Ms. Froes was
14 looking for direction, and Mr. Turner was extremely upset at the situation. The Court concludes
15 that the Debtors should have been provided with the correct factual information by an attorney
16 that they had met and consulted. Although Ms. Froes did the best that she could in a difficult
17 situation, the Firm should not have placed her in that situation.

18 Ms. Froes returned to the Courtroom and requested that an auction be scheduled on the
19 lower bid, since it seemed that the Debtors were about to lose their residence at a trustee's sale.
20 The Court scheduled an expedited hearing for the auction for August 24, 2005.

21 Matters only went downhill. The Debtors and their real estate agent now believed that
22 they had to try to market and sell the Debtors' residence over the next few days for more than
23 \$300,000, or they would have to accept the lower offer at the August 24 hearing or lose the
24 residence at the trustee's sale. By August 21, 2005, the Debtors and Mr. Raskin had obtained a

26 **28.** Because of the departure of Ms. Joy and Ms. Froes recently having been hired by the
27 Firm, Ms. Froes testified that she was assigned in early August 2005 in excess of 500 files.

1 new contract on the residence which provided for a prompt close of escrow. This contract offer
2 was increased to \$320,000 by the time of the August 24 hearing. At the August 24, 2005
3 hearing, the Debtors, Mr. Raskin, counsel for the first and second lienholder, and counsel for the
4 proposed bidder all appeared. Counsel for the Debtors did not. The Debtors were left in a very
5 difficult situation without the representation of counsel. The Court proceeded with the sale
6 hearing, with the highest and best offer determined in the amount of \$320,000, and a backup
7 offer in the amount of \$300,000. Counsel for the first and second lienholder stated that the
8 trustee's sale was not going to occur right away because there "was a noticing issue." Because
9 Debtors' counsel was not present, the Court requested that counsel for one of the bidders prepare
10 the sale order, and set up procedures for an initial closing on August 31, 2005, and the closing of
11 the backup offer no later than September 12, 2005. The Court also set an order to show cause
12 hearing for the failure of Debtors' counsel to appear for September 6, 2005. This Order to Show
13 cause was sent to Mr. Nemeth and Ms. Froes and directed that "counsel for the Debtor" shall
14 appear at the hearing.²⁹

15 At the trial on the Order to Show Cause, Ms. Froes and Mr. Turner testified that they had
16 a conversation after the August 16 hearing. Ms. Froes was in her office when she took the call,
17 and she asked her legal assistant to step in and also listen. Ms. Froes testified that Mr. Turner
18 was still angry at her as a result of what had transpired at the August 16 Court hearing and was
19 abusive in the telephone conversation. Mr. Turner agreed that he was angry, but he testified that
20 anyone would be angry in his situation. He stated that he was never abusive. Ms. Froes
21 determined that Mr. Turner was engaging in sexual harassment or had a gender bias issue and
22 that she could no longer represent the Debtors. She decided to return the file to Mr. Schollian.
23 There is nothing in the file to reflect that the Debtors were alerted as to the gender bias issue.³⁰

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25 **29.** See Minute Entry Order dated August 24, 2005, Docket Entry No.42.

26 **30.** At one of the hearings before this Court, Mr. Schollian stated that it did not make
27 sense to notify the client of a gender bias issue. This Court disagrees. How is a gender bias

1 Of course, the Court was not advised that the file had been transferred to Mr. Schollian, so when
2 the Debtors were not represented by counsel at the August 24 hearing, the Court sent the Order
3 to Show Cause to those attorneys that appeared to be recently of record.

4 Mr. Schollian, after being advised of what transpired at the August 24 hearing, contacted
5 the Debtors and apologized for his failure to appear. He also contacted this judge's chambers to
6 state that he would promptly file a document as to why he did not appear. He never filed such a
7 document with this Court, but did testify at the Order to Show Cause hearings that he had an
8 emergency and lost track of the time. He provided no supporting evidence as to the emergency.
9 After the August 24 hearing, Mr. Schollian proceeded to draft a Sale Order consistent with what
10 transpired on the record. However, adding salt to the Debtors' wounds, when he presented the
11 Order to the Court, he added \$500 in attorneys' fees to be paid by the Debtors as an
12 administrative expense in the case for drafting the Sale Order. The Court struck the fees from
13 the Order and entered the Sale Order electronically on the docket. Eventually the Debtors were
14 able to close on the sale of the residence and enter into a leaseback arrangement so that they did
15 not need to vacate the premises immediately.³¹

16 At the September 6, 2005 Order to Show Cause hearing, no one from the Firm appeared.
17 The Debtors were also not present at the hearing. This Court attempted to contact an attorney at
18 the firm, by telephone, while in the Courtroom. Incredibly the Courtroom deputy was
19 transferred from voice mail to voice mail, disconnected a number of times, and was ultimately,
20 after at least six attempts, unable to have any attorney at the Firm pick up the telephone. The

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22 issue ever to be addressed if it is not discussed? Moreover, in this case, since the Debtors were
23 provided with no explanation as to the transfer of the file back to Mr. Schollian, it only made the
24 Debtors more resentful of the treatment that they were receiving.

25 **31.** At one of the Order to Show Cause hearings, Mr Schollian discussed the legal
26 problems in the Debtors' case and why he felt that he had adequately represented them. During
27 the course of the hearing, it became clear that he was not aware of the Debtors' current address
or even when they had moved. There was a lack of communication between Mr. Schollian and
the Debtors.

1 Court continued the Order to Show Cause hearing. At the subsequent hearings, the Court was
2 advised that since the Minute Entry Order had been sent to only two attorneys at the Firm, one of
3 whom, Ms. Froes, was no longer the attorney handling the matter, the Firm did not feel that the
4 Order to Show Cause had been properly sent to it. Of course, this leads to the question that if the
5 Court is not advised as to the transfer of files, why is the issuance of the Order to Show Cause
6 improper if the Court sends the Minute Entry Order to the Firm, listing the only attorneys that
7 the Court is aware of that are connected with the matter? In essence, it was the responsibility of
8 the Firm, and the attorneys who practiced at the Firm, to make sure that they had procedures in
9 place so that they could comply with the Local Bankruptcy Rule which mandates that the Firm
10 provide the Court with the attorney at the Firm with whom the Court may readily communicate
11 in a particular matter.³²

12
13 **32. Local Bankruptcy Rule 9010-1 provides in part:**

14 (a) Attorney of Record. An attorney who has appeared on behalf of a party in a case or
15 proceeding becomes the attorney of record for the party in that case or proceeding. An
16 attorney of record shall remain such until the time for appeal of any judgment has expired
17 or any such judgment has become final, the case has been closed or dismissed, or the
18 court has entered a formal order of withdrawal or substitution in the case.

19 (b) Withdrawal and Substitution. No attorney shall seek withdrawal or substitution as
20 attorney of record in any pending case or proceeding except by written application.
21 Unless the Rules require otherwise, the application shall contain at a minimum: (1) the
22 name, address and telephone number of the substituting attorney, and such attorney's
23 approval; or (2) if no substituting attorney exists, the client's name, last known address
24 and telephone number, and a certificate of the attorney that the client has been notified in
25 writing of the status of the case, including the dates and time of any court hearings or trial
26 settings and the need to comply with any existing court orders, discovery requests and the
27 possibility of sanctions for the failure to comply. The application shall be presented to the
28 court, may be considered without a hearing, and shall be accompanied by a proposed
order containing the name, address and telephone number of the person to whom
subsequent pleadings shall be sent.

(c) Notice. Prompt notice of any withdrawal or substitution order shall be given to all
interested parties in any case, adversary proceeding, or contested matter in which the
withdrawing attorney has appeared.

1 Although Mr. Raskin did testify at one of the hearings on the Order to Show Cause, he
2 was not specific as to the problems that he encountered with the Firm other than to note that he
3 had some problems getting an attorney at the Firm to draft a Sale Order once the property was
4 sold at the August 24 hearing. Mr. Raskin did state that he believed that the Debtors' residence
5 was going to be sold at a trustee's sale at the end of August; therefore, he felt that he had to
6 obtain an offer for the Debtors' residence prior to the August 24 hearing, even if the offer was
7 lower than what had been obtained previously. He noted that the residence was sold for
8 \$320,000. Mr. Raskin, however, was unable to testify that he could sell the property for
9 substantially more if he had been given more time. He also did not present any kind of detailed
10 market analysis which would have assisted the Court in determining whether the Debtors'
11 residence was sold for an inappropriately low amount so that one or more individuals at the Firm
12 should be sanctioned. He noted that the contract for \$370,000 "had fallen through," so he was
13 unsure to what extent the Debtors' residence had a greater value than what was obtained. Mr.
14 Raskin was surprised to learn, after the August 24 hearing as a result of the issuance of the Order
15 to Show Cause, that there was no scheduled trustee's sale of the Debtors' residence. He
16 testified that after the August 16 hearing, he attempted to learn from the secured lender, the
17 Firm, and from other parties as to when a trustee's sale was scheduled. He was unable to get any
18 information, so he proceeded with the information that he had obtained from the Debtors, which
19 was that Ms. Froes had previously advised the Debtors that a trustee's sale would occur at the
20 end of August. It appears that no one at the Firm bothered to obtain information as to the date
21 and time of the trustee's sale.³³

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25 **33.** The Court recognizes that the Fee Agreement placed the responsibility on the Debtors
26 to keep track of the trustee's sale continuances if the trustee's sale was pending at the time that
27 the Debtors filed their case. However, in this matter, it was Debtors' counsel, Ms. Froes, who
28 had initially advised the Debtors that a trustee's sale was scheduled. The Debtors were not
aware of any such sale. Having advised the Debtors that a sale was imminent, it occurs to this

1 At the Order to Show Cause hearing, it became clear that Mr. Turner was still angry at
2 what had transpired and blamed the Firm for the expedited sale of the residence. The Debtors
3 did advise the Court that the funds paid by them for attorneys' fees and costs in the matter had
4 been returned to them. Thus, a portion of the Order to Show Cause relief became moot by the
5 end of the hearing. The Firm was no longer requesting any compensation from the Debtors and
6 had returned all of the moneys paid by the Debtors, except the Court filing fee. Thus, the Court
7 must still consider to what extent it should refer this matter to the State Bar of Arizona for a
8 violation of the numerous ethical rules set forth in the Order Reinstating the Case dated
9 November 9, 2005.³⁴ There is also the issue whether this Court should award the Debtors any
10 type of damages as a result of the expedited sale of their residence as some type of sanction
11 against the Firm.

12

13 **B. The Shaw Case**

14 On November 15, 2005, the Debtor sent a handwritten letter to the Court, complaining
15 that he was not represented by the Firm at his 341 meeting of creditors in his Chapter 7 case.³⁵
16 The Debtor attached his Fee Agreement to his letter. The Debtor agreed to pay a flat fee of \$791
17 to the firm for the services to be rendered, and the filing fee, and the documents attached to the
18 Fee Agreement acknowledge receipt of both payments.³⁶ The Fee Agreement states that one of
19 the services to be rendered by the Firm is the representation of the Debtor at the 341 meeting of
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23 Court that the Firm should have taken the next step and obtained appropriate accurate
information to be relayed to the Debtors. This was never done by the Firm.

24 **34.** Docket Entry No. 54.

25 **35.** Docket Entry No. 14.

26 **36. Id.** at "Disclosure of Compensation" and "Regulation Z" documents attached to the
27 Debtor's letter.

1 creditors.³⁷ The Debtor states, in his letter, that when he arrived for his 341 meeting, no one
2 from the Firm was present, “half the room” was also left without adequate representation
3 because of the Firm’s failure to appear, the Trustee expressed her concerns about the Firm’s
4 failure to appear on the record, and the Debtor felt “cheated” by the Firm and wanted at least a
5 partial refund.

6 Based upon this letter, the Court issued an Order to Show Cause to the Firm. Two
7 supervising attorneys at the Firm appeared at the hearing, but the Debtor did not. Counsel stated
8 that they refunded the Debtor the sum of \$200 for the inability to be present at the 341 meeting
9 of creditors.³⁸ The attorneys stated that the attorney who was to appear at the 341 meeting of
10 creditors and represent the Debtor was before another trustee, noting that because of the
11 tremendous number of cases filed just before October 17, 2005, the effective date for extensive
12 changes to the Bankruptcy Code, the trustees in Arizona were conducting simultaneous 341
13 meetings of creditors in an effort to keep up with the caseload. The Firm had anticipated that the
14 Debtor would simply wait until the attorney arrived. Instead the Debtor chose to proceed at the
15 341 meeting of creditors without the assistance of counsel. The Court requested that the attorney
16 that was actually to be at the 341 meeting of creditors for the Debtor submit a separate affidavit
17 to the Court.

18 On December 14, 2005, the Affidavit was submitted by the attorney.³⁹ The Affidavit
19 refers this Court to the audio transcript of the proceedings before the Trustee assigned to the
20 Debtor’s case and the trustee before whom the attorney was appearing at the same time. The
21 attorney’s Affidavit avows that he was before the trustee from 10:07 to 10:30 a.m., and that the
22 Debtor chose to be examined by his Trustee, without the assistance of counsel, at 10:14 to 10:17
23 a.m. The attorney also notes that at the commencement of the calendar, the Debtor’s Trustee

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25 **37.** Id. at Fee Agreement, p .1,¶ Numbered1, “Scope of Services,” Para. c thereunder.

26 **38.** Docket Entry No. 21, which is the Minute Entry from December 12, 2005.

27 **39.** Docket Entry No. 23.

1 advised everyone present in the room that counsel for one or more individuals might be present
2 in the other hearing room. The attorney states that the Debtor was the only Firm's client in the
3 hearing room for that one-half hour time slot. The attorney states that the Trustee advised the
4 Debtor that he could proceed without counsel and then file a motion to disgorge attorney's fees.
5 The attorney states that other trustees had accommodated him by moving clients to the end of the
6 calendar, and he felt that the Trustee in the Debtor's case had not extended him common
7 courtesy. The attorney also states that the Spanish translator from the Firm was present and did
8 advise the Trustee that the attorney for the Debtor was in another hearing room and that, perhaps,
9 the Debtor's case could be called at the end of the calendar.⁴⁰ The Trustee chose to call the case
10 at the set time and made the comments that the Debtor could proceed without counsel.

11 On December 14, 2005, the supervising attorney of the bankruptcy division at the Firm
12 also submitted an affidavit. He described the procedures of the division, including the client
13 conference and the advice given to the debtor that attendance at the 341 meeting of creditors is
14 mandatory. He stated that the firm has filed over seven thousand Chapter 7 and 13 cases and that
15 "very few" meetings of creditors are missed by the Firm. It is unclear over what period of time
16 the seven thousand cases were filed, or how many meetings of creditors were missed. He did
17 state that if the Firm misses a meeting of creditors, the debtor is issued a \$200 refund. He also
18 noted that because of the record number of filings prior to the enactment of Bankruptcy Abuse
19 Prevention Consumer Protection Act of 2005, the Firm "currently employs a total of eleven full
20 time bankruptcy attorneys." The attorney also noted that the Debtor had appeared at the initial
21 meeting of creditors with an attorney from the Firm; however, because the Debtor appeared with
22 original documents in support of his case and petition, the Trustee continued the meeting of
23 creditors. It was at the continued meeting of creditors that the Debtor appeared and decided to
24 proceed even though the attorney had not yet arrived.

25
26 **40.** This is consistent with the Debtor's letter. The Debtor also refers to someone from
27 the Firm being present when the Trustee made comments about the Firm's inability to be present
28 to represent its client, but the Debtor is unclear as to who that other individual was.

1 more time and expertise from an attorney, because the debtors are proposing to repay the
2 creditors over a period of time in a plan of reorganization. Any such plan requires a thorough
3 understanding of the debtor's assets (both exempt and non-exempt) and debt structure, what
4 income is available to repay creditors, whether in the nature of wages received from an employer
5 or from a business that the debtor operates as a sole proprietorship, what the debtor's expenses
6 are on a monthly basis, and whether any liens are subject to avoidance. A Chapter 7 proceeding
7 allows the debtor to retain exempt assets, but the non-exempt assets are generally turned over to
8 the trustee for a prompt liquidation, so that the creditors of the bankruptcy estate may receive a
9 distribution on their claims. The Firm, however, is unable to provide one attorney from the
10 initial interview with a debtor to the successful resolution of the case. Particularly in the Turner
11 case, which required more time and effort because it was a Chapter 13 case and which required
12 an analysis of the consensual liens on the Debtor's residence and to what extent the Debtors
13 were in jeopardy of immediately losing their home at a trustee's sale under Arizona law, the
14 Firm should have had one attorney who consistently communicated with the Debtors about the
15 status of the case and how the Debtors should proceed. Even in the Shaw case, the Firm
16 acknowledged that they had one attorney represent the Debtor at the initial meeting of creditors,
17 but another attorney was designated to represent the Debtor at the continued meeting of
18 creditors. In essence, it appears that the Firm utilizes so many attorneys on any given case, that
19 the debtor is left with a lack of information, confusion, and, as in the Turner case, strong feelings
20 of resentment and anger.

21 E.R. 1.4 Communication states

22 (a) A lawyer shall:

23

24 (2) reasonably consult with the client about the means by which
the client's objectives are to be accomplished;

25 (3) keep the client reasonably informed about the status of the matter;

26 (4) promptly comply with reasonable requests for information . . .

27 (b) A lawyer shall explain a matter to the extent reasonably necessary to
28 permit the client to make informed decisions regarding the representation. . . .

1 This Court is of the opinion that in these two cases, the Firm did not meet the
2 professional standard necessary to comply fully with ER 1.4 (a)(2), (3), and (4), and ER 1.4 (b).
3 However, the Firm has recognized some deficiencies in how these cases were handled. The Firm
4 has attempted to assuage both clients by returning all or a portion of the fee that they paid. This
5 Court believes that the Firm could use further assistance, through a professionalism course or
6 otherwise, in assigning, reviewing and analyzing cases in an appropriate manner so that one
7 supervising and one associate attorney provide appropriate, timely communication and advice to
8 the client, to provide a debtor with competent legal representation in a bankruptcy case from the
9 filing of the petition through the closing of the case.

10 The Turners have also requested additional damages for “lost profits” concerning the sale
11 of their residence. The Court concludes, at least on this record, that the Debtors failed to provide
12 sufficient evidence that the Firm was the proximate cause for the lower price of their residence
13 and, hence, should be held accountable for some type of sanction amount. The Ninth Circuit
14 does recognize the inherent ability of the bankruptcy court to sanction an attorney. In re
15 Hercules Enterprises, Inc., 387 F.3d 1024 (9th Cir. 2004); In re Rainbow Magazine, Inc., 77 F.3d
16 278 (9th Cir. 1996); In re Lehtinen, 332 B.R. 404 (9th Cir. BAP 2005); In re Deville, 280 B.R.
17 483 (9th Cir.BAP 2002). However, in this case, the Turners chose to sell their residence because
18 they could no longer afford to make their mortgage payments. After presumably appropriate
19 marketing by Mr. Raskin, the initial contract on their residence was rescinded or cancelled by the
20 buyer. The Firm was not responsible for the cancellation of this contact. Although Mr. Raskin
21 was only able to obtain a subsequent contract for the residence in an amount that was \$50,000
22 less than the prior contact, such a lower amount does not shock the conscience of the Court and,
23 at least as to the evidence presented, appears to have been caused by other factors, such as the
24 real estate market in the Debtor’s residential area. The Court is not in a position to quantify
25 what, if any, damages were incurred by the Debtors in the sale of their residence and to conclude
26 that the Firm was the proximate cause of any speculative loss. Hence, the Court must deny the
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1 request of the Turners for additional damages.

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3 **V. Conclusion**
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5 Based upon the foregoing, the Court concludes that part of the relief requested is moot.
6 The Firm refunded in whole, or in part, the attorney's fees they received in these cases. If this
7 information is inaccurate, the Firm needs to notify the Court immediately. The Turners
8 additional claim for "lost profits" is denied. The Debtors failed to provide sufficient evidence
9 that the Firm was the proximate cause for the lower price of their residence and, hence, should
10 be held accountable for some type of sanction amount. However, the Court will refer this matter
11 to the Arizona State Bar for the purpose that the Firm be required to take some form of
12 professionalism course as outlined above.
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14 DATED this 31st day of March, 2006.

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16 Honorable Sarah Sharer Curley
17 U. S. Bankruptcy Judge
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